

Helpful Documents and Information for completing BizEquity Online Valuation

In order to efficiently and accurately complete the BizEquity 7-step online valuation process, it will be helpful to have ready access to the following documents and details pertaining to the business under evaluation.

Helpful Documents

- Last 3 Years of Federal Tax Returns (Forms 1065, 1120, 1120S or Schedule C)
- Current Interim Financial Statements (income statement and balance sheet)
- Cash Flow Forecast (to determine projected revenue growth and LT EBITDA margin)
- Sales by Customer Report (to determine 3-Firm Concentration Ratio)
- Sales Composition Report (to estimate percent of online sales)
- Summary of Current Insurance Coverage (life, key person, liability, etc.)

Required Information

- Financial Data (revenues, expenses, profits, assets and liabilities from tax returns and financial statements)